

# **HEALTH ANNUAL STATEMENT**

FOR THE YEAR ENDING DECEMBER 31, 2003 OF THE CONDITION AND AFFAIRS OF THE

Upper Peninsula Health Plan, Inc.

NAIC Group Code _	(Current Period)		AIC Company Code	52615	_ Employer's ID Numbe	r <u>38-3379956</u>					
Organized under the I	,	Michigan	. State of D	Domicile or P	Port of Entry	Michigan					
Country of Domicile		Ţ				<u> </u>					
•											
Licensed as business t	type: Life, Accide	ent & Health [ ]	Property/Casualty [ ]	Dental S	ervice Corporation [ ]						
	Vision Serv	ice Corporation [ ]	Other [ ]	Health N	Maintenance Organization	on [ ]					
	Hospital, M	edical & Dental Service	e or Indemnity [ ]	Is HMO,	Federally Qualified? Ye	es[]No[X]					
Incorporated	10/1	4/1997	Commenced Business	s	08/01/	1998					
Statutory Home Office											
		(Street and Number	(Street and Number) (City or Town, State and Zip Code)								
Main Administrative Of	ffice				t.						
	Marquette, MI 4	9855	(Street	and Number)	906-225-7500						
			<del></del>	(Area							
Mail Address	228 V	V. Washington St.			Marguette, MI 49855	5					
	(Street a	and Number or P.O. Box)	·		(City or Town, State and Zip C	ode)					
Primary Location of Bo	oks and Records		;	228 W. Was	hington St.						
	Mayou atta MI 4	2055		(Street and	,						
				(Area							
Internet Wehsite Addre	200	,	www.unh	•							
		Datrial: N. Thamasan		1p.00111	000 005 7404						
Statutory Statement Co	ontact		I CPA	(/		r) (Extension)					
		o.com			906-225-7690						
	(E-mail Address	)			(FAX Number)						
Policyowner Relations	Contact		228 W. W	ashington S	St.						
	Marguetta MI 4		mber)		006 225 7500						
				(Area Code		sion)					
Organized under the Laws of Michigan , State of Domicile or Port of Entry Michigan Country of Domicile United States of America  Licensed as business type: Life, Accident & Health [ ] Property/Casualty [ ] Dental Service Corporation [ ] Vision Service Corporation [ ] Health Maintenance Organization [ ] Hospital, Medical & Dental Service or Indemnity [ ] Is HMO, Federally Qualified? Yes [ ] No [ Incorporated 10/14/1997 Commenced Business 08/01/1998  Statutory Home Office 228 W. Washington St. (Street and Number) Marquette, MI 49855 (City or Town, State and Zip Code)  Main Administrative Office 228 W. Washington St. (Street and Number) Marquette, MI 49855 (City or Town, State and Zip Code)  Mail Address 228 W. Washington St. (Street and Number) Marquette, MI 49855 (City or Town, State and Zip Code)  Primary Location of Books and Records 228 W. Washington St. (Street and Number) Marquette, MI 49855 (City or Town, State and Zip Code)  Marquette, MI 49855 (Street and Number) Marquette, MI 49855 (Street and Number) Marquette, MI 49855 (City or Town, State and Zip Code)  Primary Location of Books and Records 228 W. Washington St. (Street and Number) (Elevation of Marquette, MI 49855 (City or Town, State and Zip Code)  Marquette, MI 49855 (Street and Number) (Elevation of Marquette, MI 49855 (City or Town, State and Zip Code)  Marquette, MI 49855 (City or Town, State and Zip Code)  Marquette, MI 49855 (Street and Number) (Elevation of Marquette, MI 49855 (City or Town, State and Zip Code)  Marquette, MI 49855 (City or Town, State and Zip Code)  Marquette, MI 49855 (Street and Number) (Elevation of Marquette, MI 4985)  Marquette, MI 49855 (City or Town, State and Zip Code)  Marquette, MI 49855 (City or Town, State and Zip Code)  Marquette, MI 49856 (City or Town, State and Zip Code)  Marquette, MI 49856 (City or Town, State and Zip Code)  Marquette, MI 49856 (City or Town, State and Zip Code)  Marquette, MI 49856 (City or Town, State and Zip Code)  Marquette, MI 49856 (City or Town, State and Zip Code)											
Procident	D	annia U. Smith CEO	OFFICERS	Coorotom	John M	Isiaa MD					
				Secretary_	JOHN W	reiss MD					
. roadaro.											
Current Period   Prince Period   Prince Period   Michigan   State of Domicile or Port of Entry   Michigan   State of Domicile or Port of Entry   Michigan   Michigan   State of Domicile or Port of Entry   Michigan   Mic											
		DIREC	TORS OR TRUST	FFS							
Mr. Jo	ohn Schon	5			Mr. Ro	bert Vairo					
			<u>~</u>								
			Mr. David Jahn		John V	Veiss MD					
Mr. Eric	c Jurgensen										

State of	Michigan	}	ss
County of	Marquette	)	

October 11, 2007

The officers of this reporting entity, being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively.

Dennis H. Smith President (CEO)	John Weiss, MD Secretary ()	Greg A. Gustafson Treasurer (CFO)	
Subscribed and sworn to before me this 27 day of February , 2003			
Tanya M. Jennings			

# **ASSETS**

		· · · · · · · · · · · · · · · · · · ·	Current Veer		Dei-e-M
		1	Current Year 2	3	Prior Year
		<b>'</b>	2	3	4
		Assets	Nonadmitted Assets	Net Admitted Assets (Cols. 1 - 2)	Net Admitted Assets
1.	Bonds (Schedule D)	45,257		45,257	514,447
2.	Stocks (Schedule D):				
	2.1 Preferred stocks	0		0	0
	2.2 Common stocks			0	0
3	Mortgage loans on real estate (Schedule B):				
0.	3.1 First liens			0	0
	3.2 Other than first liens				0
1					
4.	Real estate (Schedule A):				
	4.1 Properties occupied by the company (less				
	\$encumbrances)			J0	0
	4.2 Properties held for the production of income				
	(less \$ encumbrances)			0	0
	4.3 Properties held for sale (less				
	\$ encumbrances)			0	0
5.	Cash (\$8,577,476 , Schedule E, Part 1), cash equivalents				
	(\$	1			
	investments (\$	9 531 955		9 531 955	5 235 192
6	Contract loans, (including \$premium notes)			0	
	Other invested assets (Schedule BA)			0	
	Receivable for securities				
	Aggregate write-ins for invested assets			0	
	Subtotals, cash and invested assets (Lines 1 to 9)				
	Investment income due and accrued			6,522	/ , 158
12.	Premiums and considerations:				
	12.1 Uncollected premiums and agents' balances in the course of				
	collection			0	204,782
	12.2 Deferred premiums, agents' balances and installments booked but				
	deferred and not yet due (including \$earned				
	but unbilled premium)			0	0
	12.3 Accrued retrospective premium.			0	0
13.	Reinsurance ceded:				
	13.1 Amounts recoverable from reinsurers			0	0
	13.2 Funds held by or deposited with reinsured companies				0
	13.3 Other amounts receivable under reinsurance contracts			_	0
14	Amounts receivable relating to uninsured plans			0	0
	Current federal and foreign income tax recoverable and interest thereon				
	Net deferred tax asset				
	Guaranty funds receivable or on deposit				
	Electronic data processing equipment and software.				
		20,000		20,572	
18.	Furniture and equipment, including health care delivery assets	05.040	40.000	70 544	F4 F00
	Net adjustment in assets and liabilities due to foreign exchange rates				
	Receivables from parent, subsidiaries and affiliates				
	Health care (\$) and other amounts receivable				
	Other assets nonadmitted				
	Aggregate write-ins for other than invested assets	0	0	0	0
24.	Total assets excluding Separate Accounts, Segregated Accounts and	]			
	Protected Cell Accounts (Lines 10 to 23)	11,699,881	15,096	11,684,785	8,583,216
25.	From Separate Accounts, Segregated Accounts and Protected	1			
	Cell Accounts			0	0
26.	Total (Lines 24 and 25)	11,699,881	15,096	11,684,785	8,583,216
	DETAILS OF WRITE-INS				
0901.					
	Summary of remaining write-ins for Line 9 from overflow page			0	0
	Totals (Lines 0901 thru 0903 plus 0998)(Line 9 above)	0		0	n
	Totals (Lines 0301 tillu 0303 pius 0330)(Line 3 above)	<del> </del>			Ů
2303.					
	Summary of remaining write-ins for Line 23 from overflow page			0	
2399.	Totals (Lines 2301 thru 2303 plus 2398)(Line 23 above)	0	0	0	0

**LIABILITIES, CAPITAL AND SURPLUS** 

	LIADILITILS, CAI	1171271112	Current Year		Prior Year
		1 Covered	2 Uncovered	3 Total	4 Total
1.	Claims unpaid (less \$ reinsurance ceded)	5,900,000			
	Accrued medical incentive pool and bonus amounts				
3.	Unpaid claims adjustment expenses				0
4.	Aggregate health policy reserves				
5.	Aggregate life policy reserves				
6.	Property/casualty unearned premium reserves				
7.	Aggregate health claim reserves				0
8.	Premiums received in advance				0
9.	General expenses due or accrued				
10.1	Current federal and foreign income tax payable and interest thereon (including				
	\$ on realized capital gains (losses))	527,020		527 ,020	
10.2	Net deferred tax liability			0	
11.	Ceded reinsurance premiums payable			0	
12.	Amounts withheld or retained for the account of others			0	0
13.	Remittance and items not allocated			0	
14.	Borrowed money (including \$ current) and				
	interest thereon \$(including				
	\$ current)			0	0
15.	Amounts due to parent, subsidiaries and affiliates			0	0
16.	Payable for securities			0	0
17.	Funds held under reinsurance treaties with (\$				
	authorized reinsurers and \$unauthorized reinsurers)			0	0
18.	Reinsurance in unauthorized companies				
19.	Net adjustments in assets and liabilities due to foreign exchange rates				
20.	Liability for amounts held under uninsured accident and health plans				0
21.	Aggregate write-ins for other liabilities (including \$				0
22	Total liabilities (Lines 1 to 21)	7 , 377 , 515	0	7 ,377 ,515	5,575,929
23.	Common capital stock		XXX		2,761,670
24	Preferred capital stock	xxx	xxx		0
25.	Gross paid in and contributed surplus	xxx	xxx		0
26.	Surplus notes	xxx	xxx		0
27.	Aggregate write-ins for other than special surplus funds	xxx	xxx	0	0
28.	Unassigned funds (surplus)	xxx	XXX	1,045,600	245,617
29.	Less treasury stock, at cost:				
	29.1shares common (value included in Line 23				
	\$	xxx	XXX		0
	29.2shares preferred (value included in Line 24				
	\$	XXX	XXX		0
30.	Total capital and surplus (Lines 23 to 28 Less 29)	xxx	xxx	4,307,270	3,007,287
31.	Total liabilities, capital and surplus (Lines 22 and 30)	XXX	XXX	11,684,785	8,583,216
	DETAILS OF WRITE-INS				
2101.					
2102.					
2103.					
2198.	Summary of remaining write-ins for Line 21 from overflow page	0	0	0	0
2199.	Totals (Lines 2101 thru 2103 plus 2198) (Line 21 above)	0	0	0	0
2701.		xxx	xxx		
2702.		xxx	xxx		
2703.		xxx	xxx		
2798.	Summary of remaining write-ins for Line 27 from overflow page	xxx	xxx	0	0
<u>279</u> 9.	Totals (Lines 2701 thru 2703 plus 2798) (Line 27 above)	XXX	XXX	0	0

# **STATEMENT OF REVENUE AND EXPENSES**

	STATEMENT OF REVENUE	Current Ye		Prior Year		
		1	2	3		
	M. I. M. II	Uncovered	Total311,820	Total230,768		
1.	Member Months			230 , 700		
2	Net premium income (includingnon-health premium income)	XXX	46 490 976	32 420 752		
3	Change in unearned premium reserves and reserve for rate credits					
ο. 1	Fee-for-service (net of \$medical expenses)					
5.	Risk revenue					
	Aggregate write-ins for other health care related revenues					
6.	Aggregate write-ins for other non-health revenues					
7.	Total revenues (Lines 2 to 7)					
8.	Total revenues (Lines 2 to 7)		40,490,970	32,420,732		
	Hospital and Medical:					
9.	Hospital/medical benefits		22,297,725	16,631,723		
10.	Other professional services		4,094,817	3,030,233		
11.	Outside referrals			0		
12.	Emergency room and out-of-area		1,654,627	1,231,144		
13.	Prescription drugs		11,561,109	8,751,206		
14.	Aggregate write-ins for other hospital and medical		0			
15.	Incentive pool, withhold adjustments and bonus amounts					
	Subtotal (Lines 9 to 15)		39,608,278			
10.	Gustotal (Ellies 5 to 15)			20,044,000		
	Less:			0		
17.	Net reinsurance recoveries			0		
18.	Total hospital and medical (Lines 16 minus 17)					
19.	Non-health claims					
20.	Claims adjustment expenses					
21.	General administrative expenses		3,209,934	1 , 138 , 081		
22.	Increase in reserves for life and accident and health contracts (including					
	\$increase in reserves for life only)					
23.	Total underwriting deductions (Lines 18 through 22)	0	45,227,982	32,414,476		
24.	Net underwriting gain or (loss) (Lines 8 minus 23)	XXX	1,262,994	6,276		
25.	Net investment income earned		78,827	97 , 234		
26.	Net realized capital gains or (losses)			0		
27.	Net investment gains or (losses) (Lines 25 plus 26)					
	Net gain or (loss) from agents' or premium balances charged off [(amount recovered					
	\$) (amount charged off \$			0		
29.	Aggregate write-ins for other income or expenses		0	0		
30.	Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29)			103,510		
31.	Federal and foreign income taxes incurred			77,730		
32.	Net income (loss) (Lines 30 minus 31)	XXX	814,801	25,780		
32.	DETAILS OF WRITE-INS	***	014,001	20,700		
0601.	DETAILS OF WHITE-ING	XXX				
0602.		XXX				
0603.		XXX				
0698.	Summary of remaining write-ins for Line 6 from overflow page		0	Λ		
			0	0		
0699.	Totals (Lines 0601 thru 0603 plus 0698) (Line 6 above)	XXX	0	0		
0701.						
0702.						
0703.						
0798.	Summary of remaining write-ins for Line 7 from overflow page	XXX	0	0		
0799.	Totals (Lines 0701 thru 0703 plus 0798) (Line 7 above)	XXX	0	0		
1401.						
1402.						
1403.						
1498.	Summary of remaining write-ins for Line 14 from overflow page		0	0		
1499.	Totals (Lines 1401 thru 1403 plus 1498) (Line 14 above)	0	0	0		
2901.						
2902.						
2903.						
2998.	Summary of remaining write-ins for Line 29 from overflow page	0	0	0		
2999.	Totals (Lines 2901 thru 2903 plus 2998) (Line 29 above)	0	0	0		

# **CAPITAL AND SURPLUS ACCOUNT**

	CAPITAL AND SURPLUS ACCOUNT	1 Current Year	2 Prior Year
		Current real	FIIOI Teal
	CAPITAL AND SURPLUS ACCOUNT:		
33.	Conite and complete review reporting period	3,007,287	2.076.831
33.	Capital and surplus prior reporting period	3,007,287	2,0/6,831
	GAINS AND LOSSES TO CAPITAL & SURPLUS:		
34.	Net income or (loss) from Line 32	814,801	25,780
35.	Change in valuation basis of aggregate policy and claim reserves		0
36.	Net unrealized capital gains and losses		0
37.	Change in net unrealized foreign exchange capital gain or (loss)		0
38.	Change in net deferred income tax		0
39.	Change in nonadmitted assets	(10,658)	2,676
40.	Change in unauthorized reinsurance	0	0
41.	Change in treasury stock	0	0
42.	Change in surplus notes	0	0
43.	Cumulative effect of changes in accounting principles	(4,438)	0
44.	Capital Changes:		
	44.1 Paid in	500,000	902,000
	44.2 Transferred from surplus (Stock Dividend)		0
	44.3 Transferred to surplus		0
45.	Surplus adjustments:		
	45.1 Paid in		0
	45.2 Transferred to capital (Stock Dividend)	0	0
	45.3 Transferred from capital		0
46.	Dividends to stockholders		0
47.	Aggregate write-ins for gains or (losses) in surplus	278	0
48.	Net change in capital & surplus (Lines 34 to 47)	1,299,983	930,456
49.	Capital and surplus end of reporting period (Line 33 plus 48)	4,307,270	3,007,287
	DETAILS OF WRITE-INS		
4701.	Bond Amortized Cost Adjustment	278	0
4702.			
4703.			
4798.	Summary of remaining write-ins for Line 47 from overflow page	0	0
4799.	Totals (Lines 4701 thru 4703 plus 4798) (Line 47 above)	278	0

# **CASH FLOW**

			1 Current Year To Date	2 Prior Year Ended December 31
	Cash from Op	erations	TO Date	December 31
Premiums of	•		46,955,758	32.420.752
				(
				32.523.257
`	,			
	, ,	ell Accounts.		
		ons		
	foreign income taxes paid (recovered) \$		0	77,730
			43,703,657	33,601,946
,	· ,			(1,078,689
rvot odom me	Cash from Inve			(1,010,000
12. Proceeds fr	om investments sold, matured or repaid:	oution to		
			470.000	(
				(
				(
	•			(
12.5 Other i	nvested assets		0	
12.6 Net ga	ins or (losses) on cash and short-term investments		0	
•				(
12.8 Total in	nvestment proceeds (Lines 12.1 to 12.7)		470,000	(
	estments acquired (long-term only):		,	
13.1 Bonds			0	(
13.2 Stocks			0	
13.3 Mortga	ge loans		0	(
13.4 Real e	state		0	
13.5 Other i	nvested assets		0	
				(
13.7 Total in	nvestments acquired (Lines 13.1 to 13.6)		91	(
<ol><li>Net increase</li></ol>	e (or decrease) in policy loans and premium notes		0	(
15. Net cash fro	om investments (Line 12.8 minus Line 13.7 and Line 1	4)	469,909	
	Cash from Financing and M	iscellaneous Sources		
<ol><li>Cash provio</li></ol>	led (applied):			
16.1 Surplu	s notes, capital notes			902,000
				(
				(
		liabilities		
				(
				484,639
17. Net cash fro	,	Line 16.4 minus Line 16.5 plus Line 16.6)	495,251	1,386,639
	RECONCILIATION OF CASH AND S	SHORT-TERM INVESTMENTS		
		e 15 plus Line 17)	4,296,763	307 , 950
	hort-term investments:			
	0 ,			, ,
19.2 End of	period (Line 18 plus Line 19.1)		9,531,955	5,235,19

# **ANALYSIS OF OPERATIONS BY LINES OF BUSINESS (Gain and Loss Exhibit)**

0502.		AIIAL		JI LIKATI	OI10 DI	LINES	<u> </u>	100 (G	ann ana L	USS EXIII	DIL			
1. Fee greater increases 2. Consuge in transcriptor municipation and or against a formation for room 3. See greater with the first increases and an advantage of greater with the first increases and an advantage of greater with the first increases and an advantage of greater with the first increases and an advantage of greater with the first increases and an advantage of greater with the first increases and an advantage of greater with the first increases and an advantage of greater with the first increases and an advantage of greater with the first increases a		1	Comprehensive (Hospital		•	Ç	Federal Employees Health		Title XIX	9			12	-
2. Charges in second personal recovers air disarre for rate of 2. Second recovers and finance of 4. Second recovers and finance of 4. Second recovers and finance recovers are for a finance of 4. Second recovers and finance recovers are for a finance recovers and finance recovers and finance recovers and finance recovers are for a finance recovers and finance recovers				Supplement	Only	Only	Benefit Plan	Medicare		Stop Loss	Income	Care		Non-Health
Feet from the first of 3		46,490,976							46,214,978				275,998	
## Risk reverse   0   0   0   0   0   0   0   0   0		0												
4 First revenue	3. Fee-for-service (net of \$													
5. Aggregate with health core related revenues. 9 9 9 0 0 0 9 9 5 5 000 0 0 9 9 5 5 000 0 0 9 9 5 5 000 0 0 9 9 5 5 000 0 0 9 9 5 5 000 0 0 0	medical expenses)	0												
6. Aggregate writer-lies for other controlland or revenues (Lines 1 to 6)	Risk revenue	0												
7. Total revenues (Lines 1 to 6).	Aggregate write-ins for other non-health care related	0	0		0 <b>XXX</b>	0 xxx	0 xxx	0 xxx	XXX	0 <b>XXX</b>	0 <b>XXX</b>	0 xxx		XXX
8. Hospitalmedically benefits		46.490.976		0	0	0	0	0		0	0	0		0
9. Other professional services				-	-			-	, ,	-		-		XXX
10. Outside informats	·	, ,							, ,					
11. Empergency roon and out-drawa. 11. 661 607 12. Prescription Drugs. 11. 661 607 13. Aggregate write-ris for other hospital and medical. 10. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0	· ·	n							0				,070	
12. Peser/pion Drugs		1 654 627							1 647 484				7 143	
13. Aggregate write-ins for other hospital and medical 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	<b>o</b> ,								, ,				, .	
14.   Icensive pool, withhold adjustments and bonus amounts.   0   0   0   0   0   0   0   0   0			0	n	0	0	0	0	0	0	0	n		
15. Subtotal (Lines 8 to 14)		 n				υ			Q	υ			ν	
16. Net reinsurance recoveries		30 608 278	0	Λ	Λ	Λ	Λ	n	30 400 478	Λ	Λ	n	207 800	
17. Total medical and hospital (Lines 15 minus 16)		0,270 وو	υ	υ		υ	υ	υυ	, 400,470				201,000	
18. Non-health claims (ref)		20 600 270	0	Λ	Λ	Λ	Λ	Λ	20 400 479	Λ	Λ	Λ	207 200	
19. Claims adjustment expenses		012,000,82			u					u				
20. General administrative expenses														
21. Increase in reserves for accident and health contracts	, '													
22. Increase in reserves for life contracts.	·													XXX
23. Total underwriting deductions (Lines 17 to 22)		ر ۱		YYY	YYY	YYY	YYY	YYY	YYY	YYY	YYY	YYY	YYY	
24. Total underwriting gain or (loss) (Line 7 minus Line 23) 1.262.994 0 0 0 0 0 0 1.228.158 0 0 0 0 34.836 0  DETAILS OF WRITE-INS  0501.  0502.  05098. Summary of remaining write-ins for Line 5 from overflow page 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0								Λ						Λ
DETAILS OF WRITE-INS				0	0	0	0	0		0	0	0		0
SST   Summary of remaining write-ins for Line 13 from overflow page		1,202,001	· ·				Ů		1,220,100			V	01,000	
0502   0503   0504   0505	0501.													XXX
0503.	0502.													
Summary of remaining write-ins for Line 5 from overflow page														
0599. Totals (Lines 0501 thru 0503 plus 0598) (Line 5 above)         0		0	0	n	0	0	0	n	0	0	0	0	0	
0601	, ,	 0	0	0	0	0	0	0	0	0	0	0	0	
0602.       XXX       XXX <td< td=""><td></td><td>0</td><td>XXX</td><td>XXX</td><td>XXX</td><td>XXX</td><td>XXX</td><td>XXX</td><td>XXX</td><td>XXX</td><td>XXX</td><td>XXX</td><td>XXX</td><td>7000</td></td<>		0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	7000
0603.														
0698. Summary of remaining write-ins for Line 6 from overflow page       0       XXX       <														
0699. Totals (Lines 0601 thru 0603 plus 0698) (Line 6 above)         0         XXX		Λ												Λ
1301. 1302. 1303. 1308. Summary of remaining write-ins for Line 13 from overflow page 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0									T					
1302.       1303.       1398. Summary of remaining write-ins for Line 13 from overflow page     0 <td>(22)</td> <td>U</td> <td>^^^</td> <td>VVV</td>	(22)	U	^^^	^^^	^^^	^^^	^^^	^^^	^^^	^^^	^^^	^^^	^^^	VVV
1303. XXX 1398. Summary of remaining write-ins for Line 13 from overflow page 0 0 0 0 0 0 0 0 0 0 0 XXX														
1398. Summary of remaining write-ins for Line 13 from overflow page														
	1398. Summary of remaining write-ins for Line 13 from overflow											_		
	page	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 1 - PREMIUMS	-			-
	1	2	3	4
Line of Business	Direct Business	Reinsurance Assumed	Reinsurance Ceded	Net Premium Income (Cols. 1+2-3)
Comprehensive (hospital and medical)				0
2. Medicare Supplement				0
3. Dental Only				0
4. Vision Only				0
5. Federal Employees Health Benefits Plan				0
6. Title XVIII - Medicare				0
7. Title XIX - Medicaid	46,568,647		353,669	46,214,978
8. Stop Loss				0
9. Disability Income				0
10. Long-term care				0
11. Other health	278,111		2,113	275,998
12. Health subtotal (Lines 1 through 11)	46,846,758	0	355 , 782	46 , 490 , 976
13. Life				0
14. Property/Casualty				0
15. Totals (Lines 12 to 14)	46,846,758	0	355,782	46,490,976

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2 - Claims Incurred During the Year

	PART 2 - Claims Incurred During the Year												
	1	2	3	4	5	6 Federal	7	8	9	10	11	12	13
	Total	Comprehensive (Hospital & Medical)	Medicare Supplement	Dental Only	Vision Onlv	Employees Health Benefits Plan	Title XVIII Medicare	Title XIX Medicaid	Stop Loss	Disability Income	Long-Term Care	Other Health	Other Non- Health
Payments during the year:	Total	ivieuicai)	Supplement	Offig	Offig	Denenis Fian	Medicare	ivieuicaiu	L055	income	Gale	Other Health	пеаш
1.1 Direct	39, 137, 278							39,016,981				120,297	
1.1 Direct	39, 131, 210							39,010,901				120,291	
1.3 Reinsurance assumed	0												
1.4 Net	39,137,278	Λ	Λ	0	0	0	0	39,016,981	Λ	0	Λ	120,297	Λ
Paid medical incentive pools and		0	0	0	0	0	0		0		0	120,291	0
bonuses	0												
<ol><li>Claim liability December 31, current year from Part 2A:</li></ol>													
3.1 Direct	5,900,000	0	0	0	0	0	0	5 , 888 , 528	0	0	0	11,472	0
3.3 Reinsurance assumed	0	0	0	0	0	0	0	0	0	0	0	0	0
3.3 Reinsurance ceded	0	0	0	0	0	0	0	0	0	0	0	0	0
3.4 Net	5,900,000	0	0	0	0	0	0	5 , 888 , 528	0	0	0	11,472	0
Claim reserve December 31, current year from Part 2D:													
4.1 Direct	0												
4.2 Reinsurance assumed	0												
4.3 Reinsurance ceded	0												
4.4 Net	0	0	0	0	0	0	0	0	0	0	0	0	0
Accrued medical incentive pools and bonuses, current year	0												
Amounts recoverable from reinsurers     December 31, current year	0												
<ol><li>Claim liability December 31, prior year from Part 2A:</li></ol>													
7.1 Direct	5,429,000	0	0	0	0	0	0	5,402,480					
7.2 Reinsurance assumed	0	0	0	0	0	0	0	0				, , , , , , , , , , , , , , , , , , ,	
7.3 Reinsurance ceded	0	0	0	0	0	0	0	0					
7.4 Net	5,429,000	0	0	0	0	0	0	5,402,480	0	0	0	26,520	0
<ol><li>Claim reserve December 31, prior year from Part 2D:</li></ol>													
8.1 Direct	0	0	0	0	0	0	0	0					
8.2 Reinsurance assumed	0	0	0	0	0	0	0	0				.	
8.3 Reinsurance ceded	0	0	0	0	0	0	0	0					
8.4 Net	0	0	0	0	0	0	0	0	0	0	0	0	0
Accrued medical incentive pools and bonuses, prior year	0	0	0	0	0	0	0	0					
Amounts recoverable from reinsurers     December 31, prior year	0	0	0	0	0	0	0	0					
11. Incurred Benefits:													
11.1 Direct	39,608,278	0	0	0	0	0	0	39,503,029	0	0	0	105,249	0
11.2 Reinsurance assumed	0	0	0	0	0	0	0	0	0	0	0	0	0
11.3 Reinsurance ceded	0	0	0	0	0	0	0	0	0	0	0	0	0
11.4 Net	39,608,278	0	0	0	0	0	0	39,503,029	0	0	0	105,249	0
12. Incurred medical incentive pools and													
bonuses	0	0	0	0	0	0	0	0	0	0	0	0	0

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# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2A - Claims Liability End of Current Year

_	_		r PA	in i ZA - Cia	ms Liability	Ella ol Culi	ent rear	_			_		
	1	2	3	4	5	6	7	8	9	10	11	12	13
						Federal							
		Comprehensive				Employees Health							
		(Medical &	Medicare	Dental	Vision	Benefits Plan	Title XVIII	Title XIX	Stop	Disability	Long-Term	Other	Other
	Total	`Hospital)	Supplement	Only	Only	Premium	Medicare	Medicaid	Loss	Income	Čare	Health	Non-Health
Reported in Process of Adjustment:													
1.1. Direct	757, 158							757 , 158					
1.2. Reinsurance assumed	O.												
1.3. Reinsurance ceded	Ω.												
1.4. Net	757 , 158	0	0	0	0	0	0	757 , 158	0	0	0	0	0
2. Incurred but Unreported:													
2.1. Direct	5,142,842							5 , 131 , 370				11,472	
2.2. Reinsurance assumed	O.												
2.3. Reinsurance ceded	Ω.												
2.4. Net	5,142,842	0	0	0	0	0	0	5, 131, 370	0	0	0	11,472	0
3. Amounts Withheld from Paid Claims and Capitations:													
3.1. Direct	Q.												
3.2. Reinsurance assumed	0.												
3.3. Reinsurance ceded	0.												
3.4. Net	0	0	0	0	0	0	0	0	0	0	0	0	0
4. TOTALS:													
4.1. Direct	5,900,000	0	0	0	0	0	0	5,888,528	0	0	0	11,472	0
4.2. Reinsurance assumed	0.	0	0	0	0	0	0	0	0	0	0	0	0
4.3. Reinsurance ceded	Ω	0	0	0	0	0	0	0	0	0	0	0	0
4.4. Net	5,900,000	0	0	0	0	0	0	5,888,528	0	0	0	11,472	0

# **UNDERWRITING AND INVESTMENT EXHIBIT**

### PART 2B - ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR - NET OF REINSURANCE

PART 2B - ANALYSIS OF CLAIMS UNPAID - P	RIOR YEAR - NE	I OF REINSURA				
				aim Liability Dec. 31 of	5	6
	Claims Paid D	During the Year		nt Year		
	1	2	3	4		Estimated Claim
						Reserve and Claim
	On Claims Incurred		On Claims Unpaid	0 01 1 1	Claims Incurred	Liability
	Prior to January 1	On Claims Incurred	December 31 of	On Claims Incurred	in Prior Years	December 31 of
Line of Business	of Current Year	During the Year	Prior Year	During the Year	(Columns 1 + 3)	Prior Year
4. Community (handful and madful)					0	0
Comprehensive (hospital and medical)					U	
2. Medicare Supplement					n	n
E- Modelie Copponent						0
3. Dental Only					0	0
4. Vision Only.					0	0
5. Federal Employees Health Benefits Plan Premiums					0	0
					0	
6. Title XVIII - Medicare					0	0
7. Title XIX - Medicaid	3,949,304	35.067.677	4.255	5.884.273	3,953,559	5,402,480
7. Title XIX - Medicaid	, 949 , 304		4,200			
8. Other health	21,264	99.033	(125)	11.597	21,139	26,520
U. Other reality	21,207		(120)	11,007	Σ1,100	20,020
9. Health subtotal (Lines 1 to 8)	3,970,568	35, 166, 710	4 , 130	5,895,870	3,974,698	5,429,000
			,			
10. Other non-health		ļ			0	
					_	
11. Medical incentive pools, and bonus amounts					0	0
12 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0.070.500	05 400 740	4 400	F 00F 070	0.074.000	F 400 000
12. Totals (Lines 9 to 11)	3,970,568	35,166,710	4,130	5,895,870	3,974,698	5,429,000

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Title XIX Medicaid

Cumulativa Nat Amarunta Daid									
	Cumulative Net Amounts Paid								
	1	2	3	4	5				
Year in Which Losses Were Incurred	1999	2000	2001	2002	2003				
1. Prior	1,937	51	5	0					
2. 1999	22,606	2,316	0	0					
3. 2000.	XXX	22,224	3,943	59					
4. 2001	XXX	XXX	20,477	4,374	17				
5. 2002	XXX	ХХХ	ХХХ	25,562	3,932				
6. 2003	XXX	XXX	XXX	XXX	35,068				

### Section B - Incurred Health Claims - Title XIX Medicaid

	Sum of Cur	Sum of Cumulative Net Amount Paid and Claim Liability and Reserve Outstanding at End of Year									
	1	2	3	4	5						
Year in Which Losses Were Incurred	1999	2000	2001	2002	2003						
1. Prior	1,93	0	0	0							
2. 1999.	25 , 27	2,316	119	0							
3. 2000	XXX		4,047	134							
4. 2001	XXX	XXX	28,848	5,738							
5. 2002	XXX	XXX	ХХХ	29,526	4,254						
6. 2003	XXX	XXX	XXX	XXX	40,952						

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Title XIX Medicaid

Years in which Premiums were Earned and Claims were Incurred	1 Premiums Earned	2 Claim Payments	3 Claim Adjustment Expense Payments	4 Col. (3/2) Percent	5 Claim and Claim Adjustment Expense Payments (Col 2+3)	6 Col. (5/1) Percent	7 Claims Unpaid	8 Unpaid Claim Adjustment Expenses	9 Total Claims and Claims Adjustment Expense Incurred (Col. 5+7+8)	10 Col. (9/1) Percent
1. Prior to 1999	ХХХ			XXX	0	XXX			0	ХХХ
2. 1999	0	0	0	0.0	0	0.0	0	0	0	0.0
3. 2000	0	0	0	0.0	0	0.0	0	0	0	0.0
4. 2001	0	17	0	0.0	17	0.0	0	0	17	0.0
5. 2002	0	3,932	393	10.0	4,325	0.0	0	0	4,325	0.0
6. 2003	46,215	35,068	2,003	5.7	37,071	80.2	5,889		42,960	93.0
7. Total (Lines 1 through 6)	XXX	39,017	2,396	XXX	41,413	XXX	5,889	0	47,302	XXX
8. Total (Lines 2 through 6)	46,215	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Other

	Cumulative Net Amounts Paid						
	1	2	3	4	5		
Year in Which Losses Were Incurred	1999	2000	2001	2002	2003		
1. Prior	0	0	0	0			
2. 1999.	97	15	0	0			
3. 2000	XXX	61	17	0			
4. 2001	XXX	XXX	90	20			
5. 2002	ХХХ	XXX	XXX	92	21		
6. 2003	XXX	XXX	XXX	XXX	99		

### Section B - Incurred Health Claims - Other

	Sum of Cumulative Net Amount Paid and Claim Liability and Reserve Outstanding at En					
	1	2	3	4	5	
Year in Which Losses Were Incurred	1999	2000	2001	2002	2003	
1. Prior	0	0	0	0		
2. 1999	37	15	0	0		
3. 2000	XXX	82	17	0		
4. 2001	XXX	XXX	122	20		
5. 2002.	XXX	XXX	XXX	118		
6. 2003	XXX	XXX	XXX	XXX	132	

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Other

	1	2	3	4	5 Claim and Claim	6	7	8	9 Total Claims and	10
Years in which Premiums were Earned and Claims were Incurred	Premiums Earned	Claim Payments	Claim Adjustment Expense Payments	Col. (3/2) Percent	Adjustment Expense Payments (Col 2+3)	Col. (5/1) Percent	Claims Unpaid	Unpaid Claim Adjustment Expenses	Claims Adjustment Expense Incurred (Col. 5+7+8)	Col. (9/1) Percent
1. Prior to 1999	ХХХ			XXX	0	ХХХ			0	XXX
2. 1999	0	0	0	0.0	0	0.0	0	0	0	0.0
3. 2000	0	0	0	0.0	0	0.0	0	0	0	0.0
4. 2001	0	0	0	0.0	0	0.0	0	0	0	0.0
5. 2002	0	21	2	9.5	23	0.0	0	0	23	0.0
6. 2003	276	99	12	12.1	111	40.2	11		122	44.2
7. Total (Lines 1 through 6)	XXX	120	14	XXX	134	XXX	11	0	145	XXX
8. Total (Lines 2 through 6)	276	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Grand Total

	Cumulative Net Amounts Paid							
	1	2	3	4	5			
Year in Which Losses Were Incurred	1999	2000	2001	2002	2003			
1. Prior	1,937	51	5	0	0			
2. 1999	22,703	2,331	0	0	0			
3. 2000	XXX	22,285	3,960	59	0			
4. 2001	XXX	XXX	20,567	4,394	17			
5. 2002	ХХХ	XXX	ХХХ	25,654	3,953			
6. 2003	XXX	XXX	XXX	XXX	35,167			

#### Section B - Incurred Health Claims - Grand Total

	Sum of Cumulative Net Amount Paid and Claim Liability and Reserve Outstanding at Er					
	1	2	3	4	5	
Year in Which Losses Were Incurred	1999	2000	2001	2002	2003	
1. Prior	1,937	0	0	0	0	
2. 1999.	25,308	2,331	119	0	0	
3. 2000	ХХХ	29,501	4,064	134	0	
4. 2001	XXX	ХХХ	28,970	5,758	0	
5. 2002	ХХХ	XXX	XXX	29,644	4,254	
6. 2003	XXX	XXX	XXX	XXX	41,084	

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Grand Total

Years in which Premiums were Earned and Claims were Incurred	1 Premiums Earned	2 Claim Payments	3 Claim Adjustment Expense Payments	4 Col. (3/2) Percent	5 Claim and Claim Adjustment Expense Payments (Col 2+3)	6 Col. (5/1) Percent	7 Claims Unpaid	8 Unpaid Claim Adjustment Expenses	9 Total Claims and Claims Adjustment Expense Incurred (Col. 5+7+8)	10 Col. (9/1) Percent
1. Prior to 1999	ХХХ	0	0	XXX	0	ХХХ	0	0	0	ХХХ
2. 1999	0	0	0	0.0	0	0.0	0	0	0	0.0
3. 2000	0	0	0	0.0	0	0.0	0	0	0	0.0
4. 2001	0	17	0	0.0	17	0.0	0	0	17	0.0
5. 2002	0	3,953	395	10.0	4,348	0.0	0	0	4,348	0.0
6. 2003	46,491	35,167	2,015	5.7	37,182	80.0	5,900	0	43,082	92.7
7. Total (Lines 1 through 6)	XXX	39,137	2,410	XXX	41,547	XXX	5,900	0	47,447	XXX
8. Total (Lines 2 through 6)	46,491	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

# **UNDERWRITING AND INVESTMENT EXHIBIT**

	PART 2D - AG						I NAC 13 ON			1		
	1 Total	Comprehensive (Hospital & Medical)	3  Medicare Supplement	4  Dental Only	5 Vision Only	6 Federal Employees Health Benefit Plan	7 Title XVIII Medicare	8 Title XIX Medicaid	9 Stop Loss	10 Disability Income	11 Long-Term Care	12 Other
						POLICY F	RESERVE					
Unearned premium reserves												
2. Additional policy reserves (a)												
Reserve for future contingent benefits												
Reserve for rate credits or experience rating refunds (including												
\$for investment income)												
Aggregate write-ins for other policy reserves												
6. Totals (Gross)												
7. Reinsurance ceded				DN								
8. Totals (Net) (Page 3, Line 4)												
		•				CLAIM R	ESERVE				-	
Present value of amounts not yet due on claims												
Reserve for future contingent benefits												
Aggregate write-ins for other claim reserves												
12. Totals (Gross)												
13. Reinsurance ceded												
14. Totals (Net) (Page 3, Line 7)												
DETAILS OF WRITE-INS												
501.												
i02.												
03.												
98. Summary of remaining write-ins for Line 5 from overflow page												
599. TOTALS (Lines 0501 thru 0503 plus 0598) (Line 5 above)												
01.												
02.												
03.												
98. Summary of remaining write-ins for Line 11 from overflow page												
199. TOTALS (Lines 1101 thru 1103 plus 1198) (Line 11 above)				Ī	I		Ī	T	T	T		Ī

# **UNDERWRITING AND INVESTMENT EXHIBIT**

**PART 3 - ANALYSIS OF EXPENSES** 

	PARI 3 - ANAL	YSIS OF EXPE			
		1 Claim Adjustment Expenses	2 General Administration Expenses	3 Investment Expenses	4 Total
1.	Rent (\$for occupancy of own building)	90,343	39,781	•	130 , 124
2.	Salaries, wages and other benefits				2,777,659
3.	Commissions (less \$ ceded plus	, ,	,		
	\$assumed)				0
4.	Legal fees and expenses				7,723
5.	Certifications and accreditation fees		37,748		37 ,748
6.	Auditing, actuarial and other consulting services				51,691
7.	Traveling expenses				45,007
8.	Marketing and advertising				23,982
9.	Postage, express and telephone				103,890
10.	Printing and office supplies	54,966	60,903		115,869
11.	Occupancy, depreciation and amortization				0
12.	Equipment				26,255
13.	Cost or depreciation of EDP equipment and software	1,947	6,805		
14.	Outsourced services including EDP, claims, and other services	169 , 131	101,249		270,380
15.	Boards, bureaus and association fees	9,278	30,579		39 ,857
16.	Insurance, except on real estate	24,186	10,650		34,836
17.	Collection and bank service charges				11,943
18.	Group service and administration fees				0
19.	Reimbursements by uninsured accident and health plans				0
20.	Reimbursements from fiscal intermediaries				0
21.	Real estate expenses				0
22.	Real estate taxes				0
23.	Taxes, licenses and fees:				
	23.1 State and local insurance taxes	13,614	6,658		20,272
	23.2 State premium taxes				0
	23.3 Regulatory authority licenses and fees		0		0
	23.4 Payroll taxes				0
	23.5 Other (excluding federal income and real estate taxes)				0
24.	Investment expenses not included elsewhere				0
25.	Aggregate write-ins for expenses	12,029	1,901,687	0	1,913,716
26.	Total expenses incurred (Lines 1 to 25)	2,409,770	3,209,934	0	(a)5,619,704
27.	Less expenses unpaid December 31, current year		950 , 495		950 , 495
28.	Add expenses unpaid December 31, prior year		146,929		146,929
29.	Amounts receivable related to uninsured accident and health plans, prior year				0
30.	Amounts receivable related to uninsured accident and health plans, current year				0
31.	Total expenses paid (Lines 26 minus 27 plus 28 minus 29 plus 30)	2,409,770	2,406,368	0	4,816,138
	DETAIL OF WRITE-INS				
2501.	Quality Assurance Assessment				1,894,527
2502.	Miscellaneous Expenses	12,029	, i		19 , 189
2503.			0		0
2598.	Summary of remaining write-ins for Line 25 from overflow page		0	0	0
2599.	Totals (Line 2501 thru 2503 plus 2598)(Line 25 above)	12,029	1,901,687	0	1,913,716

 $(a) \ \ Includes \ management \ fees \ of \$ \qquad \qquad \\ 1,061,087 \ \ to \ affiliates \ and \$ \qquad \qquad \\ to \ non-affiliates.$ 

# **EXHIBIT OF NET INVESTMENT INCOME**

	- · · · · · · · · · · · · · · · · · · ·		1	2
			Collected During Year	Earned During Year
1.	U.S. Government bonds	(a)	16,314	19,834
1.1	Bonds exempt from U.S. tax			
1.2	Other bonds (unaffiliated)			
1.3	Bonds of affiliates	(a)		
2.1	Preferred stocks (unaffiliated)			
	Preferred stocks of affiliates			
2.2	Common stocks (unaffiliated)			
2.21	Common stocks of affiliates			
3.	Mortgage loans			
4.	Real estate			
5.	Contract loans	` '		
6.	Cash/short-term investments			58,990
7.	Derivative instruments			
8.	Other invested assets			
9.	Aggregate write-ins for investment income			
10.	Total gross investment income		69.927	
	-	<u> </u>		· · · · · · · · · · · · · · · · · · ·
11.	Investment expenses			(g)
12.	Investment taxes, licenses and fees, excluding federal income taxes			
13.	Interest expense			
14.	Depreciation on real estate and other invested assets			
15.	Aggregate write-ins for deductions from investment income			0
16.	Total (Lines 11 through 15)			0
17.	Net Investment Income - (Line 10 minus Line 16)			78,827
	DETAILS OF WRITE-INS			
0901.	Bond accrual adjustment			3
0902.	,			
0903.				
0998.	Summary of remaining write-ins for Line 9 from overflow page		0	0
0999.	Totals (Lines 0901 through 0903 plus 0998) (Line 9, above)		0	3
1501.		-		
1501.				
1502.				
1503.	Cummon of remaining with ing faulting 15 from availant page			0
1596.	Summary of remaining write-ins for Line 15 from overflow page			0 0
1599.	Total (Lines 1501 through 1503 plus 1598) (Line 15, above)			0
(a) Incl	udos \$ 3 accessol of discount loss \$ 42 amounting	ation of promium and loss f	noid for comuni	Linterest on nurshases
(a) IIICII	udes \$	ation of premium and less \$	paid for accrued	Interest on purchases.
	udes \$			interest on purchases.
	udes \$arcroompany's occupancy of its own buildings; and excudes \$amortize			Lintaraat on nurshaas -
	udes \$ accrual of discount less \$ amortized am		paid for accrued	interest on purchases.
			s fadasal laa t	attributable to
	udes \$investment expenses and \$inves	iment taxes, licenses and tees, excluding	j rederal income taxes,	attributable to
	regated and Separate Accounts.	atavaat an aanital nat		
	udes \$interest on surplus notes and \$interest on surplus notes and \$			
(I) Incli	udes \$depreciation on real estate and \$	repreciation on other invested assets.		

**EXHIBIT OF CAPITAL GAINS (LOSSES)** 

		0. 07	I IIAL MA	<del> \</del>		
		1	2	3	4 Net Gain (Loss) from	5
		Realized		Increases	Change in Difference	
		Gain (Loss)	Other	(Decreases)	Between Basis Book/	
		On Sales or	Realized	by	Adjusted Carrying and	
		Maturity	Adjustments	Adjustment	Admitted Values	Total
1.	U.S. Government bonds	91				91
1.1	Bonds exempt from U.S. tax					
1.2	Other bonds (unaffiliated)					0
1.3	Bonds of affiliates					
2.1	Preferred stocks (unaffiliated)					0
2.11	Preferred stocks of affiliates					
2.2	Common stocks (unaffiliated)					0
2.21	Common stocks of affiliates					0
3.	Mortgage loans					0
4.	Real estate					0
5.	Contract loans					0
6.	Cash/Short-term investments					0
7.	Derivative instruments					
8.	Other invested assets					0
9.	Aggregate write-ins for capital gains (losses)	0	0	0	0	0
10.	Total capital gains (losses)	91	0	0	0	91
	DETAILS OF WRITE-INS					
0901.						
0902.						
0903.						
0998.	Summary of remaining write-ins for Line 9				_	
	from overflow page	0	0	0	0	0
0999.	Totals (Lines 0901 through 0903 plus 0998)		_			
	(Line 9, above)	0	0	0	0	0

# EXHIBIT 1 - ANALYSIS OF NONADMITTED ASSETS AND RELATED ITEMS

	I I LIVIS			
		1	2	3 Changes for Year
		End of Current Year	End of Prior Year	(Increase) or Decrease
1.	Summary of Items Page 2, Lines 12 to 20, Column 2	15,096	4,438	(10,658)
2.	Other Non-Admitted Assets:			
	2.1 Bills receivable		0	0
	2.2 Leasehold improvements		0	0
	2.3 Cash advanced to or in hands of officers and agents		0	0
	2.4 Loans on personal security, endorsed or not		0	0
	2.5 Commuted commissions		0	0
3.	Total (Lines 2.1 to 2.5)	0	0	0
4.	Aggregate write-ins for other assets	0	0	0
5.	Total (Line 1 plus Lines 3 and Line 4)	15,096	4,438	(10,658)
0401.				
0402.				
0403.				
0498.	Summary of remaining write-ins for Line 4 from overflow page	0	0	0
0499.	Totals (Lines 0401 thru 0403 plus 0498) (Line 4 above)	0	0	0

### 17

# **EXHIBIT 2 - ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESS ONLY**

			Total Members at End o	of		6	
Source of Enrollment	1 Prior Year	2 First Quarter	3 Second Quarter	4 Third Quarter	5 Current Year	Current Year Member Months	
Health Maintenance Organizations	19,052	26,211	25,724	26,029	26,195	311,820	
Provider Service Organizations	0						
Preferred Provider Organizations	0						
4. Point of Service	0						
5. Indemnity Only	0						
6. Aggregate write-ins for other lines of business	0	0	0	0	0	0	
7. Total	19,052	26,211	25,724	26,029	26,195	311,820	
DETAILS OF WRITE-INS							
0601.							
0602.							
0603.							
0698. Summary of remaining write-ins for Line 6 from overflow page	0	0	0	0	0	0	
0699. Totals (Lines 0601 thru 0603 plus 0698) (Line 6 above)	0	0	0	0	0	0	

### NOTES TO FINANCIAL STATEMENTS

#### Note 1 - Summary of Significant Accounting Policies

- A) The 2003 Annual Statement has been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual, and the preparation of the financial statements are in conformity with the Annual Statement Instructions.
- B) The estimates used in the preparation of the financial statements conformed to the Annual Statement Instructions and Accounting Practices and Procedures manual.
- C) The company has settled all hospital inpatient claims with the State of Michigan that were the result of a shared risk arrangement that ended in May of 2001. Additionally, reinsurance premiums and experience refunds were netted against premium revenue and pharmaceutical rebates and psychotropic drug reimbursements were netted against pharmacy expenses. Finally, short-term investments with maturity of twelve months or less at the time of purchase are being reported as cash equivalents.

#### **Note 2 - Accounting Changes and Corrections of Errors**

The Company is following the same policies followed in 2001 when the risk-sharing program with the state ended in May of 2001. Hospital inpatient claims are accounted for as a receivable and a corresponding claims payable for all claims not paid at the end of 2003. Reinsurance premiums are being netted against premium revenue. The psychotropic drug reimbursements of \$2,473,044 are being netted against pharmacy expenses.

#### Note 3 - Business Combinations and Goodwill

NONE

### **Note 4 - Discontinued Operations**

**NONE** 

#### Note 5 - Investments

NONE

#### Note 6 - Joint Ventures, Partnerships, and Limited Liability Companies

NONE

#### Note 7 – Investment Income

As of December 31, 2003, UPHP has \$78,827 of admitted investment income due and accrued and included in the statement of revenue and expenses. The sources of this income are included in the Exhibit of Net Investment Income.

#### **Note 8 - Derivative Instruments**

NONE

### Note 9 - Income Taxes

Tax liabilities are reflected in the reported company earnings. The company had a tax liability of \$527,020 as of the year-end.

### Note 10 - Information Concerning Parent, Subsidiaries, and Affiliates

- A) The company is a wholly owned subsidiary of the Upper Peninsula Managed Care, LLC that is a PHO. The Ultimate Controlling Persons, (UCP) for the organization are the Upper Peninsula Physicians, LLC (125 Physicians), and the Upper Peninsula Physicians, LLC (14 Hospitals). Each UCP appoints 6 members to a company's board of directors.
- B) NONE
- C) \$1,061,087 is the total amount of the management fee. All transactions are covered under Note 10-Part F.
- D) NONE
- E) NONE
- F) The company has a Management Service Agreement with its parent. This agreement spells out all administrative services provided by the company and includes methods of reimbursement for services performed.
- G) All 100 Shares of voting common stock are owned by the parent company. All 10,000 shares of common non-voting stock are owned by Upper Peninsula Network, LLC, one of the ultimate controlling persons.
- H) NONE
- I) NONE
- J) NONE

### Note 11 - Debt

The company has a \$1,000,000 long-term line of credit (LOC) with Wells Fargo Bank. This LOC has a variable rate of .25% over prime rate. The company has a \$0.00 balance outstanding as of December 31, 2003.

### NOTES TO FINANCIAL STATEMENTS

# Note 12 - Retirement Plans, Deferred Compensation, Postemployment Benefits & Compensated Absences, and other Postretirement Benefit Plans

**NONE** 

### Note 13 - Capital, Surplus, Shareholder's Dividend Restrictions and Quasi-Reorganizations

The company raised \$500,000 in 2003 from a capital call that helped the company improve its RBC percentage from 2002. All capital was contributed by the company's affiliated hospitals. This brings our capital and surplus to \$4,307,270. The company has no plans in the near future to pay dividends. The company is concentrating on increasing its capital surplus and RBC.

#### Note 14 - Contingencies

NONE

Note 15 - Leases

**NONE** 

# Note 16 - Information about Financial Instruments With Off-Balance Sheet Risk and Financial Instruments With Concentrations of Credit Risk

**NONE** 

#### Note 17 - Sale, Transfer, and Servicing of Financial Assets and Extinguishments of Liabilities

**NONE** 

# Note 18 - Gain or Loss to the Reporting Entity from Uninsured A&H Plans and the Uninsured Portion of Partially Insured Plans

**NONE** 

#### Note 19 - Direct Premium Written/Produced by Managing General Agents/Third Party Administrators

NONE

### Note 20 - Other Items

**NONE** 

### Note 21 - Events Subsequent

In January 2003 and as a condition for the approval and implementation of the rural exception waiver, the company's Board of Directors guaranteed OFIS that the company's RBC would be at or above the 200% level by year-end 2003. The board agreed to contribute the capital necessary to bring the RBC level above 200%. In December 2003, the company's owners contributed \$500,000 to ensure the guarantee was met.

The company changed Pharmacy Benefits Managers (PBM) effective January 1, 2004. This change is expected to decrease the company's pharmacy cost by 6% through pricing alone. The company has also implemented several formulary changes that are expected to reduce pharmacy costs even further. The amount depends on the timing and the appropriateness of therapeutic interchanges, but they could be significant.

The company is reorganizing to become a not for profit entity. The reorganization plan was approved the Commissioner, Michigan Office of Financial and Insurance Services (OFIS) in February 2004. This process consists of eliminating the U.P. Network, LLC and U.P. Physicians, LLC and dissolving the affiliation with the parent company by recalling the 100 shares of voting common stock. After the reorganization, the company will be a Medicaid only HMO owned by 14 not for profit community hospitals. The hospital ownership ranges from less than 1% to 57.7% ownership with two hospitals owning more than 10% of the company. The IRS has been petitioned for not for profit status. This status would be a major factor in improving the financial strength of the company.

### Note 22 - Reinsurance

The company did not submit any reinsurance claims for 2003, however, experienced refunds totaled \$59,916 in 2003 and were netted against premium revenue the financial statements.

### Note 23 - Retrospectively Rated Contracts & Contracts Subject to Redetermination

The only business the company has is the Michigan managed Medicaid and MI Child contracts. The company has no retroactive features in its contracts.

### Note 24 - Change in Incurred Claims and Claim Adjustment Expense

NONE

### **NOTES TO FINANCIAL STATEMENTS**

### **Note 25 - Intercompany Pooling Arrangements**

NONE

#### **Note 26 - Structured Settlement**

NONE

#### Note 27 - Health Care Receivables

The company's health care receivables at year-end totaled \$2,001,935 and consisted of psychotropic drug reimbursements from the State Medicaid program carve-out (916,564) and Maternity case rates (1,085,371) for children born to mothers in plan.

### **Note 28 - Participating Policies**

NONE

### **Note 29 - Premium Deficiency Reserves**

NONE

#### Note 30 - Anticipated Salvage and Subrogation

The company signed a contract with the First Recovery Group of Southfield, Michigan in September 2001. This contract enables The First Recovery Group to investigate, identify, and collect subrogation recoveries for the Upper Peninsula Health Plan, Inc. In 2003 First Recovery Group recovered \$19,085 for the company.

# SUMMARY INVESTMENT SCHEDULE

	Gros Investment	Holdings	Admitted Assets as Reported in the Annual Statement		
Investment Categories	1 Amount	2 Percentage	3 Amount	4 Percentage	
1. Bonds:					
1.1 U.S. Treasury securities	45,257	0.473	45,257	0.473	
1.2 U.S. government agency and corporate obligations (excluding mortgage-					
backed securities):		0.000		0.000	
1.21 Issued by U.S. government agencies					
1.22 Issued by U.S. government sponsored agencies      1.3 Foreign government (including Canada, excluding mortgaged-backed)		0.000		0.000	
securities)		0.000		0.000	
1.4 Securities issued by states, territories, and possessions and political					
subdivisions in the U.S.:		0.000		0.000	
1.41 States, territories and possessions general obligations		0.000		0.000	
1.42 Political subdivisions of states, territories and possessions and political subdivisions general obligations		0.000		0.000	
1.43 Revenue and assessment obligations		0.000		0.000	
1.44 Industrial development and similar obligations		0.000		0.000	
1.5 Mortgage-backed securities (includes residential and commercial					
MBS):					
1.51 Pass-through securities:		0.000		0.000	
1.511 Guaranteed by GNMA					
				0.000	
1.513 Privately issued					
1.521 Issued by FNMA and FHLMC		0.000		0.000	
1.522 Privately issued and collateralized by MBS issued or					
guaranteed by GNMA, FNMA, or FHLMC		0.000		0.00.0	
1.523 All other privately issued		0.000.		0.00.0	
2. Other debt and other fixed income securities (excluding short-term):					
2.1 Unaffiliated domestic securities (includes credit tenant loans rated by the		0.000		0.000	
SVO)					
		0.000		0.000	
3. Equity interests:		0.000		0.000	
3.1 Investments in mutual funds		0.000		0.000	
3.2 Preferred stocks:					
3.21 Affiliated		0.000		0.000	
		0.000		0.000	
3.3 Publicly traded equity securities (excluding preferred stocks):					
3.31 Affiliated		0.000		0.000	
3.32 Unaffiliated		0.000		0.00.	
3.4 Other equity securities:					
3.41 Affiliated		0.000		0.000	
3.42 Unaffiliated		0.000		0.000	
3.5 Other equity interests including tangible personal property under lease:					
3.51 Affiliated					
3.52 Unaffiliated		0.000		0.00.00	
Mortgage loans:					
4.1 Construction and land development					
4.2 Agricultural		0.000		0.000	
4.3 Single family residential properties				0.000	
4.4 Multifamily residential properties					
4.5 Commercial loans		0.000		0.000	
4.6 Mezzanine real estate loans		0.000		0.000	
5. Real estate investments:		0.000		0.000	
5.1 Property hold for the production of income (includes		0.000	0		
Property held for the production of income (includes     summers of property acquired in satisfaction of debt)		0.000	0	0.000	
5.3 Property held for sale (\$including		0.000		0.00	
property acquired in satisfaction of debt)		0 000	0	0.000	
6. Policy loans				0.000	
7. Receivables for securities				0.000	
Cash and short-term investments				99.527	
9. Other invested assets	, , , , , , , , , , , , , , , , , , , ,	0.000		0.000	
10. Total invested assets	9,577,212	100.000	9,577,212	100.000	

# PART 1 - COMMON INTERROGATORIES GENERAL

1.1	Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer?		] No [ X ]
1.2	If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent, or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to		] NA [X]
1.3	Standards and disclosure requirements substantially similar to those required by such Act and regulations?	Michigan	] NA [ A ]
	State Regulating?		
2.1	Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity?		] No [ X ]
2.2	If yes, date of change:		
	If not previously filed, furnish herewith a certified copy of the instrument as amended.		
3.1	State as of what date the latest financial examination of the reporting entity was made or is being made.		06/30/2001
3.2	State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. The date should be the date of the examined balance sheet and not the date the report was completed or released.	is	06/30/2001
3.3	State as of what date the latest financial examination report became available to other states or the public from either the state of domicile of the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date).	e	08/19/2002
3.4	By what department or departments? Office of Financial and Insurance Services		
4.1	During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or ar combination thereof under common control (other than salaried employees of the reporting entity), receive credit or commissions for control a substitutial part (more than 20 percent of any major line of business measured on direct	or	l No ( V l
	premiums) of: 4.11 sales of new business?		] No [ X ]
4.2	4.12 renewals?  During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate		] NO [ X ]
4.2	receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:  4.21 sales of new business?		] No [ X ]
	4.22 renewals?	Yes [	] No [ X ]
5.1	Has the reporting entity been a party to a merger or consolidation during the period covered by this statement?	. Yes [	] No [ X ]
5.2	If yes, provide the name of the entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.	.s	
	1 2 3 Name of Entity NAIC Company Code State of Domicile		
6.1	Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended revoked by any governmental entity during the reporting period? (You need not report an action, either formal or informal, if a confidential		
	clause is part of the agreement.)		] No [ X ]
6.2	If yes, give full information		
7.1	Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity?	Yes [	] No [ X ]
7.2	If yes,		
	7.21 State the percentage of foreign control;		
	7.22 State the nationality(s) of the foreign person(s) or entity(s) or if the entity is a mutual or reciprocal, the nationality of i manager or attorney in fact; and identify the type of entity(s) (e.g., individual, corporation or government, manager of attorney in fact).		
	1 2	1	
	Nationality Type of Entity	_	
		]	
		_	

# **GENERAL INTERROGATORIES**

### (continued)

8.1 8.2		Yes [ ]	No [ X ]					
8.3 8.4	If response to 8.3 is yes, financial regulatory service	please provide the name ces agency [i.e. the Fede the Federal Deposit Ins	thrifts or securities firms' es and location (city and s' eral Reserve Board (FRB) urance Corporation (FDIC	state of the main office) on the Office of the Comp	of any affiliates regulated otroller of the Currency (C	d by a federal DCC), the Office of	Yes [ ]	No [X]
	1	6	7					
	Affiliate Name	Location (City, State)	FRB	OCC	OTS	FDIC	SEC	n l
	7 miliato 14amo	(Oity, Otato)	1112	000	010	1 510		
9.	What is the name and ac Makela, Toutant, Hill & 201 W. Bluff Street Marquette, MI 49855 What is the name, add consulting firm) of the Larry Pfannerstill, Actual Milliman USA	Nardi, P.C.  dress and affiliation (off individual providing the	·	porting entity or actuar				
	Brookfield, WI 53005							
11.	FOR UNITED STATES E	BRANCHES OF ALIEN F	REPORTING ENTITIES (	ONLY:				
	What changes have been				Trustees of the reportin	g entity?		
<ul> <li>11.2 Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located?</li> <li>11.3 Have there been any changes made to any of the trust indentures during the year?</li> <li>11.4 If answer to (11.3) is yes, has the domiciliary or entry state approved the changes?</li> </ul>								No [ ] No [ ] NA [ ]
			BOARD	OF DIRECTOR	S			
12. Is the purchase or sale of all investments of the reporting entity passed upon either by the board of directors or a subordinate committee thereof?							Yes [ X ]	No [ ]
13.	Does the reporting entit thereof?		manent record of the pro				Yes [ X ]	No [ ]
14.	Has the reporting entity a part of any of its office		e for disclosure to its boa r responsible employees v				Yes [ X ]	No [ ]
			F	INANCIAL				
15.1	Total amount loaned duri	ing the year (inclusive of	Separate Accounts, excl	usive of policy loans):	15.11 To directors or 15.12 To stockholders 15.13 Trustees, sup (Fraternal only	s not officers \$		0
15.2	Total amount of loans ou loans):	tstanding at end of year	(inclusive of Separate Ac	counts, exclusive of pol	15.21 To directors or 15.22 To stockholders 15.23 Trustees, sup	s not officers \$		0
16.1	Were any of the assets		nt subject to a contractu		to another party without	the liability for such	Yes [ ]	
16.2	If yes, state the amount t				rom others			
					d from others			
					rom others			
	Disclose in Notes to Fina		_			•		
17.1	Does this statement inc guaranty association		essments as described				Yes [ ]	No [X]
17.2	If answer is yes,				paid as losses or risk ac			
					paid as expenses			
				17.23 Other a	mounts paid	\$		

# (continued) INVESTMENT

18. List the following capital stock information for the reporting entity:

10.	CI C	1 Number of Shares	2 Number of Shares	3	4 Redemption Price if	5 Is Dividend Rate	Are Div	idends	
	Class	Authorized	Outstanding	Par Value Per Share	Callable	Limited? Yes No	Cumul Yes	ative? No	
	Preferred					[ ] [ ]	[ ]	[ ]	
	Common	60,000	10,100	1.000	XXX	XXX XXX	XXX	XXX	
19.2	the actual p If no, give full a Were any of th control of th any assets	ocks, bonds and other ossession of the reporting complete information the stocks, bonds or other reporting entity, exceptibility, exceptions of the control of the reporting entity, exceptibility is a put option of the control of th	ng entity on said date, en relating thereto:  Her assets of the report of as shown on the Schontract that is currently	ng entity owned at Decedule E - Part 3 - Speci in force? (Exclude secu	edule E - Part 3 - Spec cember 31 of the curre al Deposits; or has the	ial Deposits?nt year not exclusive reporting entity sold o	ly under the	Yes Yes	
20.2	If yes, state the	amount thereof at Dece	ember 31 of the current	•	Loaned to others				
					Subject to repurchase a	•			
					Subject to reverse repu				
					Subject to dollar repurch	=			
	20.25 Subject to reverse dollar repurchase agreements								
					Pledged as collateral				
					Placed under option agr				
					Letter stock or other sec				
					Other		\$		
20.3	J	ory above, if any of the	,	, ,					
	20.34								
20.4	covered by	(20.21) and (20.23) al this statement, attach a 0.28) provide the follow	schedule as shown in t	urities that were made	nual statement.				
		1 Nature of Rest	riction		2 Descriptio	n		3 Amou	nt
			nouon		•			711100	
Ų				ı					
21.1	Does the repor	ting entity have any hed	ging transactions report	ed on Schedule DB?				Yes	[ ] No [ X ]
21.2	If yes, has a co	mprehensive description	n of the hedging programement.	m been made available	to the domiciliary state?	)	Үе	s [ ] No	[ ] NA [ X ]
22.1	Were any prefe	erred stocks or bonds ov ble into equity?	vned as of December 3					Yes	[ ] No [ X ]
22.2		amount thereof at Dece							. , . ,

23.	Excluding items in Sche	edule E, real estate, mortgage loa stocks, bonds and other securitie	INVEST	physically in the repo	orting entity	y's offices, vaults or safety		
	qualified bank or trust of	ompany in accordance with Part 1 miners Handbook?	<ul><li>1 – General, Section IV.H</li></ul>	I-Custodial or Safeke	eping Agre	eements of the NAIC	Yes [ X	. ] No [ ]
23.01	For agreements that con	mply with the requirements of the	NAIC Financial Conditio	n Examiners Handbo	ok, compl	ete the following:		
	Γ	1 Name of Custoo		_	2			
	Wells Fargo				<u>ustodian's</u> St., Marc	uette, MI 49855		
	L							
23.02	For all agreements that location and a complete	do not comply with the requireme explanation:	ents of the NAIC Financia	al Condition Examiner	rs Handbo	ok, provide the name,		
		1 Name(s)	2 Locatio	on(s)		2 Complete Explanation(s)		
23.03 23.04	Have there been any ch	nanges, including name changes, plete information relating thereto:	in the custodian(s) identi	ified in 23.01 during t	he current	year?	Yes [	] No [ X ]
	Olo	1 d Custodian	2 New Custodian	Date Cha		4 Reason		
23.05		dvisors, brokers/dealers or indivic ties and have authority to make in	nvestments on behalf of t		ave access			
	Central Re	1 egistration Depository Number(s)	2 Nam	ie		2 Address		
		y have any diversified mutual fund (SEC) in the Investment Compan owing schedule:					Yes [	] No [ X ]
		1	Name of M			3		
	C	CUSIP#	Name of M	iuluai Fuiid		Book/Adjusted Car	nying value	
99999	999. TOTAL							0
24.3	For each mutual fund lis	sted in the table above, complete	the following schedule:					

1	2	3	4
		Amount of Mutual Fund's	
Name of Mutual Fund	Name of Significant Holding	Book/Adjusted Carrying Value	Į.
(from above table)	Name of Significant Holding Of the Mutual Fund	Attributable to the Holding	Date of Valuation
·		_	

# (continued) OTHER

25.1	Amount of payments to	Trade Associations, Service Organizations and Statistical or Rating Bureaus, if any?		\$0
25.2	List the name of the Associations, Serv	organization and the amount paid if any such payment represented 25% or more of the ce Organizations and Statistical or Rating Bureaus during the period covered by this statement	total payments to Tra nt.	de
		1 Name	2 Amount Paid	
26.1	Amount of payments for	or legal expenses, if any?		.\$0
26.2	List the name of the fi the period covered	m and the amount paid if any such payment represented 25% or more of the total payments by this statement.	for legal expenses duri	ng
		1 Name	2 Amount Paid	
		or expenditures in connection with matters before legislative bodies, officers or departments of		
27.2		m and the amount paid if any such payment represented 25% or more of the total payment of legislative bodies, officers or departments of government during the period covered by this state.		on
		1 Name	2 Amount Paid	

(continued)

### **PART 2 - HEALTH INTERROGATORIES**

1.1 1.2 1.3	If yes, indicate premium earned on U. S. business only									)
1.4 1.5 1.6	Indicate amount of earned premium attributable to Canac Indicate total incurred claims on all Medicare Supplement Individual policies:									
			Most curr	ent three years:						
				al premium earned		\$			0	J
				l incurred claims						
				ber of covered lives					0	)
				prior to most current three		•				
			-	al premium earned	-	\$			0	)
				l incurred claims						
				ber of covered lives						
1.7	Group policies:					Ψ				
	areap pension		Most curr	ent three years:						
				al premium earned		\$			0	)
				al incurred claims						
				ber of covered lives						
				prior to most current three		Ψ				
			1 74 Tota	al premium earned	c years.	\$			0	ı
				al incurred claims						
				ber of covered lives						
2	Health Test:		1.7014011			Ψ				
2.	nealth rest.									
				1		2				
				Current Year	Pi	rior Year				
	2.1	Premium Numerator	\$	46,214,978		0	1			
					•					
	2.2	Premium Denominator	\$	46,490,976		0				
	2.3	Premium Ratio (2.1/2.2)	)	0.994		0.00	)			
	2.4	Reserve Numerator	\$	5,900,000	\$	0	į.			
	2.5	Reserve Denominator	\$	5,900,000	\$	0	)			
	2.6	Reserve Ratio (2.4/2.5)	Ψ	1.000	•	0.00				
	2.0	neserve natio (2.4/2.5)		1.000		0.000				
3.1	Has the reporting entity received any endowment or g returned when, as and if the earnings of the reporting						Yes [	1	No [ X	1
3.2	If yes, give particulars:	entity permits:					163 [	1	NO [ X	]
J.Z	ii yes, give particulais.									
4.1	Have copies of all agreements stating the period an	d nature of hospitals' n	hveiciane'	and dentists' care offe	ared to subscrib	ners and				
7.1	departments been filed with the appropriate regulatory						Yes [	X ]	No [	1
4.2	If not previously filed, furnish herewith a copy(ies) of such						Yes [		-	-
5.1	Does the reporting entity have stop-loss reinsurance?						Yes [ )			
5.2	If no, explain:							•	٠	1
	, 1									
5.3	Maximum retained risk (see instructions)		5.31 Con	mprehensive Medical		\$			100,000	J
	,			dical Only						
				dicare Supplement						
				ntal						
				er Limited Benefit Plan						
			5.36 Oth	er						
6.	Describe arrangement which the reporting entity may have	ve to protect subscribers a				•				
	hold harmless provisions, conversion privileges with									
	other agreements:									
							\/ F	v 1		,
7.1	Does the reporting entity set up its claim liability for provide	der services on a service o	data base?	)			Yes [ )	X J	No [	]
7.2	If no, give details:									
_										
8.	Provide the following Information regarding participating participating		_						700	,
				iders at start of reporting						
			-	iders at end of reporting y						
9.1	Does the reporting entity have business subject to premiu	ım rate guarantees?					Yes [	J	NO [ X	]
9.2	If yes, direct premium earned:	2215	•••		- 00					
				te guarantees between 1						
		9.22 Busine	ess with rat	te guarantees over 36 mo	onins					

(continued)

### **PART 2 - HEALTH INTERROGATORIES**

10.1	Does the reporting entity have Incentive Pool, Withhold and Bonus/ Arrangements in its provider contract?				No	[ ]
10.2	If yes:					
		10.21 Maximum amount payable bonuses	β		134	,083
		10.22 Amount actually paid for year bonuses	β			0
		10.23 Maximum amount payable withholds\$	\$			0
		10.24 Amount actually paid for year withholds	B			0
11.1	Is the reporting entity organized as:					
		11.12 A Medical Group/Staff Model,	Ye	s [ ]	No	[ X ]
		11.13 An Individual Practice Association (IPA), or,	Ye	s [ X ]	No	[ ]
		11.14 A Mixed Model (combination of above) ?	Ye	s [ ]	No	[ X ]
11.2	Is the reporting entity subject to Minimum Net Wo	rth Requirements?	. Yes	s [ X ]	No	[ ]
11.3					.Michi	igan
	If yes, show the name of the state requiring such	net worth.				
11.4					4,190	,748
	· · ·	eserve in stockholders equity?				
11.6	If the amount is calculated, show the calculation.					
12.	List service areas in which reporting entity is licen	sed to operate:				
	<u></u>					
		1				
	Name of Service Area					
	Re	gion 8; which includes all counties in Michigan's Upper Peninsula				

# **FIVE-YEAR HISTORICAL DATA**

	111	I EALL IIIC	ONICAL	- DAIA		_
		1 2003	2 2002	3 2001	4 2000	5 1999
BALA	NCE SHEET ITEMS (Pages 2 and 3)					
1.	Total admitted assets (Page 2, Line 26)	11,684,785	8,583,216	8,249,635	6,300,125	3,879,346
2.	Total liabilities (Page 3, Line 22)	7 ,377 ,515	5,575,929	6,172,804	6 , 165 , 203	3,712,594
3.	Statutory surplus		0	0	0	0
4.	Total capital and surplus (Page 3, Line 30)	4,307,270	3,007,287	2,076,831	134,922	166,752
INCO	ME STATEMENT ITEMS (Page 4)					
5.	Total revenues (Line 8)	46,490,976	32,420,752	30,935,527	29,959,827	27 ,937 ,117
6.	Total medical and hospital expenses (Line 18)	39,608,278	29,644,306	26 , 424 , 098	26 , 791 , 413	25 , 308 , 849
7.	Total administrative expenses (Line 21)	3,209,934	1 , 138 , 081	3, 194, 368	2,999,537	2,940,632
8.	Net underwriting gain (loss) (Line 24)	1,262,994	6,276	1,317,061	0	0
9.	Net investment gain (loss) (Line 27)	78,827	97 , 234	163,648	0	0
10.	Total other income (Lines 28 plus 29)	0	0	0	0	0
11.	Net income (loss) (Line 32)	814,801	25,780	1 , 480 , 709	168,877	(312,364)
	- BASED CAPITAL ANALYSIS	4 007 070	2 22 22	0.070.004	404.000	
	Total adjusted capital					
13.	Authorized control level risk-based capital	2,095,374	1,730,498	1,566,051	1 ,519 ,019	0
ENRO	PLLMENT (Exhibit 2)					
14.	Total members at end of period (Column 5, Line 7)	26 , 195	19,052	18,245	16,733	19,224
15.	Total member months (Column 6, Line 7)	311,820	230,768	211,433	222,949	217 , 430
	ATING PERCENTAGE (Page 4) divided by Page 4, sum of Lines 2, 3 and 5)					
16.	Premiums earned (Lines 2 plus 3)	100.0	100.0	100.0	100.0	100.0
17.	Total hospital and medical (Line 18)	85.2	91.4	85.4	89.7	90.6
18.	Total underwriting deductions (Line 23)	97.3	100.0	100.0	100.0	100.0
19.	Total underwriting gain (loss) (Line 24)	2.7	0.0	0.0	0.0	0.0
	ID CLAIMS ANALYSIS Exhibit, Part 2B)					
20.	Total claims incurred for prior years (Line 12, Col. 5)	3,974,698	5,892,415	4,252,287	1, 161, 287	0
21.	Estimated liability of unpaid claims – [prior year (Line 12, Col. 6)]	5,429,000	6,028,022	5,579,011	3,051,469	1,156,302

**FIVE-YEAR HISTORICAL DATA (Continued)** 

	1 2003	2 2002	3 2001	4 2000	5 1999
INVESTMENTS IN PARENT, SUBSIDIARIES AND AFFILIATES					
22. Affiliated bonds (Sch. D Summary, Line 25, Col. 1)	0	0	0	0	0
23. Affiliated preferred stocks (Sch. D Summary, Line 39, Col. 1)	0	0	0	0	0
24. Affiliated common stocks (Sch. D Summary, Line 53, Col. 2)	0	0	0	0	0
Affiliated short-term investments (subtotal included in Sch. DA, Part 2, Col. 5, Line 11)	0	0	0	0	0
26. Affiliated mortgage loans on real estate		0	0	0	0
27. All other affiliated		0	0	0	0
28. Total of above Lines 22 to 27	0	0	0	0	0

### **SCHEDULE D - SUMMARY BY COUNTRY**

Long-Term Bonds and Stocks OWNED December 31 of Current Year

Γ	Long-Term Bonds and Stock	KS OWNED December 3	1 of Current Year		·
Description		1 Book/Adjusted Carrying Value	2 Fair Value (a)	3 Actual Cost	4 Par Value of Bonds
BONDS	United States		47,985	45,551	45.000
Governments	Canada		0	,	45,000
(Including all obligations guaranteed	Other Countries	0	0	0	Λ
, , ,		45,257	47.985	45,551	45,000
by governments)	4. Totals		· · · · · · · · · · · · · · · · · · ·		43,000
States, Territories and Possessions	5. United States		0	0	l0
(Direct and guaranteed)	6. Canada		0		0
	7. Other Countries	0	0	0	0
	8. Totals	0	0	0	0
Political Subdivisions of States,	United States		0	0	0
Territories and Possessions	10. Canada		0	0	0
(Direct and guaranteed)	11. Other Countries	0	0	0	0
	12. Totals	0	0	0	0
Special revenue and special assessment					
obligations and all non-guaranteed	13. United States		0	0	0
obligations of agencies and authorities of	14. Canada		0	0	0
governments and their political subdivisions	15. Other Countries	0	0	0	0
	16. Totals	0	0	0	0
Public Utilities (unaffiliated)	17. United States	0	0	0	0
	18. Canada	0	0	0	0
	19. Other Countries	0	0	0	0
	20. Totals	0	0	0	0
Industrial and Miscellaneous and Credit Tenant	21. United States	0	0	0	0
Loans (unaffiliated)	22. Canada	0	0	0	0
	23. Other Countries	0	0	0	0
	24. Totals	0	0	0	0
Parent, Subsidiaries and Affiliates	25. Totals	0	0	0	0
	26. Total Bonds	45,257	47,985	45,551	45,000
PREFERRED STOCKS	27. United States		0	0	10,000
Public Utilities (unaffiliated)	28. Canada		0	0	
	29. Other Countries	0	0	0	
	30. Totals	0	0	0	
Banks, Trust and Insurance Companies	31. United States		0	0	1
(unaffiliated)	32. Canada		Ω		
(unanilateu)	33. Other Countries	0	0	Ω	
	34. Totals	0	0	0	
Industrial and Minerallane are (constillated)			0	0	1
Industrial and Miscellaneous (unaffiliated)	35. United States				
	36. Canada		0		
	37. Other Countries	0	0	0	
	38. Totals	0	0	0	
Parent, Subsidiaries and Affiliates	39. Totals	0	0	0	
	40. Total Preferred Stocks		0	0	
COMMON STOCKS	41. United States	0	0	0	
Public Utilities (unaffiliated)	42. Canada	0	0	0	
	43. Other Countries	0	0	0	
	44. Totals	0	0	0	
Banks, Trust and Insurance Companies	45. United States	0	0	0	
(unaffiliated)	46. Canada	0	0	0	
	47. Other Countries	0	0	0	
	48. Totals	0	0	0	
Industrial and Miscellaneous (unaffiliated)	49. United States	0	0	0	1
	50. Canada	0	0	0	
	51. Other Countries	0	0	0	
	52. Totals	0	0	0	1
Parent, Subsidiaries and Affiliates	53. Totals	0	0	0	1
. a.o.n, oaboralanoo ana / iiiiiateo	54. Total Common Stocks	0	0	0	1
	55. Total Stocks	0	0	0	†
					1
	56. Total Bonds and Stock	s 45,257	47,985	45,551	j

<sup>(</sup>a) The aggregate value of bonds which are valued at other than actual fair value is \$

### **SCHEDULE D - VERIFICATION BETWEEN YEARS**

1.	Book/adjusted carrying value of bonds and stocks, prior	6.	Foreign Exchange Adjustment: 6.1 Column 17, Part 1	
2	year		6.2 Column 13, Part 2, Sec. 1	
	Increase (decrease) by adjustment:		6.3 Column 11, Part 2, Sec. 2	
	3.1 Column 16, Part 1719		6.4 Column 11, Part 4	0
	3.2 Column 12, Part 2, Sec. 1	7.	Book/adjusted carrying value at end of current period	45,257
	3.3 Column 10, Part 2, Sec. 2	8.	Total valuation allowance	
	<b>3.4 Column 10, Part 4</b>	9.	Subtotal (Lines 7 plus 8)	45,257
4.	Total gain (loss), Col. 14, Part 491	10.	Total nonadmitted amounts	
5.	Deduct consideration for bonds and stocks disposed of	11.	Statement value of bonds and stocks, current period	45,257
	Column 6, Part 4			

# SCHEDULE T PREMIUMS AND OTHER CONSIDERATIONS

2. A 3. A 4. A 5. C 6. C 7. C 8. E 9. E 10. F 11. C 12. F 13. k 14. ll 15. li 16. k	States, Etc.  Alabama Alaska Arizona Arkansas California Colorado Connecticut Delaware District of Columbia Florida Georgia Hawaii	AK AZ AR CA CO CT DE	Guaranty Fund (Yes or No)	ls Insurer Licensed? (Yes or No)	Premiums	4 Medicare Title XVIII	5 Medicaid Title XIX	Federal Employees Health Benefits Program Premiums	7 Life & Annuity Premiums & Deposit Type Contract Funds	8 Property/ Casualty Premiums
2. A 3. A 4. A 5. C 6. C 7. C 8. E 9. E 10. F 11. C 12. F 13. k 14. ll 15. li 16. k	Alabama Alaska Arizona Arkansas California Colorado Connecticut Delaware District of Columbia Florida Georgia Hawaii	AK AZ AR CA CO CT DE	Fund (Yes or No)	Licensed? (Yes or No)	Premiums			Employees Health Benefits Program	Premiums & Deposit Type	Casualty
2. A 3. A 4. A 5. C 6. C 7. C 8. E 9. E 10. F 11. C 12. F 13. k 14. ll 15. li 16. k	Alaska Arizona Arkansas California Colorado Connecticut Delaware District of Columbia Florida Georgia Hawaii	AK AZ AR CA CO CT DE								
3. A 4. A 5. C 6. C 7. C 8. E 9. E 10. F 11. C 12. F 13. k 14. ll 15. li 16. k	Arizona Arkansas California Colorado Connecticut Delaware District of Columbia Florida Georgia Hawaii	AZ AR CA CO CT DE								
4. A 5. C 6. C 7. C 8. E 9. E 10. F 11. C 12. F 13. k 14. ll 15. li 16. k	Arkansas California Colorado Connecticut Delaware District of Columbia Florida Georgia Hawaii	CA CO CT DE								
5. C 6. C 7. C 8. E 9. E 10. F 11. C 12. F 13. k 14. ll 15. li	California Colorado Connecticut Delaware District of Columbia Florida Georgia Hawaii	CA CO CT DE								
6. C 7. C 8. E 9. E 10. F 11. C 12. F 13. k 14. ll 15. li	Colorado Connecticut Delaware District of Columbia Florida Georgia Hawaii	CO CT DE								
7. C 8. E 9. E 10. F 11. C 12. F 13. l 14. ll 15. lı 16. l	Connecticut  Delaware  District of Columbia  Florida  Georgia  Hawaii	CT								
8. E 9. E 10. F 11. C 12. F 13. k 14. II 15. k	Delaware District of Columbia Florida Georgia Hawaii	DE								
9. E 10. F 11. C 12. F 13. k 14. II 15. k	District of Columbia Florida Georgia Hawaii									
10. F 11. C 12. F 13. k 14. II 15. II	Florida Georgia Hawaii									
11. ( 12. F 13. k 14. ll 15. li 16. k	Georgia Hawaii									 I
12. H 13. k 14. ll 15. li 16. le	Hawaii									· · · · · · · · · · · · · · · · · · ·
13. ld 14. ll 15. li 16. ld										
14. II 15. II 16. Id	daho									ı
15. li 16. li	llinois									
16. le	ndiana		***************************************							<b>.</b>
	owa									,
17. k	Kansas									
18. k	Kentucky	KY								
	_ouisiana									
	Maine		•							
	Maryland									
	Massachusetts									
	Michigan		No		278,995		46,214,978			, I
	Minnesota		***************************************							 I
	Mississippi		***************************************							 I
	Missouri Montana									
	Vebraska									· · · · · · · · · · · · · · · · · · ·
	Vevada									,i
	New Hampshire									· · · · · · · · · · · · · · · · · · ·
	New Jersey									
	New Mexico									
	New York		***************************************							<b>.</b>
34. N	North Carolina	NC								<b>,</b>
35. N	North Dakota	D								,
36. (	Ohio	H								
37. C	Oklahoma	OK								
	Oregon									 I
	Pennsylvania									 I
	Rhode Island		***************************************							
	South Carolina									
	South Dakota									
	Tennessee Texas			·····						
	ı exas Utah									
	Vermont								•	
	Virginia									
	Washington									
	West Virginia									
	Wisconsin									,
	Wyoming									
	American Samoa									
53. C	Guam	GU								
	Puerto Rico									
	J.S. Virgin Islands		***************************************							
	Canada									
	Aggregate other alien	OT	XXX	XXX	0	0	0	0	0	0
	Total (Direct Business)		XXX	(a) 1	278,995	0	46,214,978	0	0	0
	DETAILS OF WRITE-IN									
	Summary of romaining		for Lina F7 fr-	m overflor						
	Summary of remaining v		for Line 57 from		0	0	0	0	0	0
	Totals (Lines 5701 thru				0	0	0	0	0	0

Explanation of basis of allocation by states, premiums by state, etc.:

<sup>(</sup>a) Insert the number of yes responses except for Canada and Other Alien.

# SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER AND HMO MEMBERS OF A HOLDING COMPANY GROUP

**PART 1 - ORGANIZATIONAL CHART**